



TEAMGATE CRM

EXTENDED PROFILE



OVERVIEW

Teamgate sales CRM is much more than just a contacts management database. Teamgate is the complete customer relationship management software, designed to guide you through the entire sales process, from lead capture to customer success management. Using integrations such as; MailChimp, Freshdesk, Google Drive, OpenStreetMap, and Intercom, manage every segment of your sales pipeline in a time-saving, and methodical manner. Plus, with insightful analysis and reports, plan wisely for the future.



SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Teamgate CRM
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✓
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓
SALES GAMIFICATION	✗
	✓

QUOTATION HANDLING	
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✗
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✗
OTHER FEATURES	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✓
CUSTOMIZABLE	✓
MOBILE FEATURES	
IOS APP	✓
ANDROID APP	✓
NATIVE WEB APP	✓
HOSTING METHOD	
CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
From 8 euros to 55 euros per user/month billed	

PRICING

annually

IMPLEMENTATION TIMEFRAME

From 2 days to 1 month



SOFTWARE SCREENSHOTS

teamgate Advisor 9:55 AM

Ryan Thomas 62.89% overall sales goal reached \$94,500 sold / \$50,000 quota

PIPELINE TODAY
€2,616,488.00
Total value in the pipeline in the next 90 days

FORECAST
€220,493.00
Based on our pipeline This month

LEAD INVENTORY
2,179
New leads created This month

Monthly deals, previous 12 month

Pipeline today Pardavimai LT

Lead Apdorojimai **26** **€ 620.00**

Open opportunities

Risk	Opportunity	Value	Stage
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Activity feed Events 37/65 Users All

- Simona Labanauskaite** completed **To Do** regarding contact **REQUEST Khanakh Sharma**. 15:30
Title: Write email again.
- Gintarė Pasulytė** wrote a comment on **Larry Gard - 29 actions** from **Guard Business Coaching**. 12:22
Comment: Emailed again, give a call tomorrow.
- Yesterday, 25 November, 2015
- Gintarė Pasulytė** cancelled **Call** contact **Chris Carey - 29 action** contact **DCPartners**. 17:18
Title: Give a call if no response to 1st email.
- Gintarė Pasulytė** completed **Call** contact **Chris Carey - 42 action** from **DCPartners**. 17:18
Title: Give a call if no response. Result failed. Not responding, no answer to emails. Sent over the last one. Lost.
- Simona Labanauskaite** wrote a comment on contact **My Jobs.com.mm** regarding lead **My Jobs.com deal**. 13:40
[Load previous messages...](#)

New House Deal € 62.00 Stage

BH

Morning!

06:17