



YETIFORCE CRM

EXTENDED PROFILE



OVERVIEW

YetiForce helps companies best utilize free professional open-source CRM to lower costs and improve performance throughout the entire communication structure. We offer an opportunity to divert the costs of expensive licenses towards custom-built systems tailored exactly to your specifications.



SOFTWARE SPECIFICATION

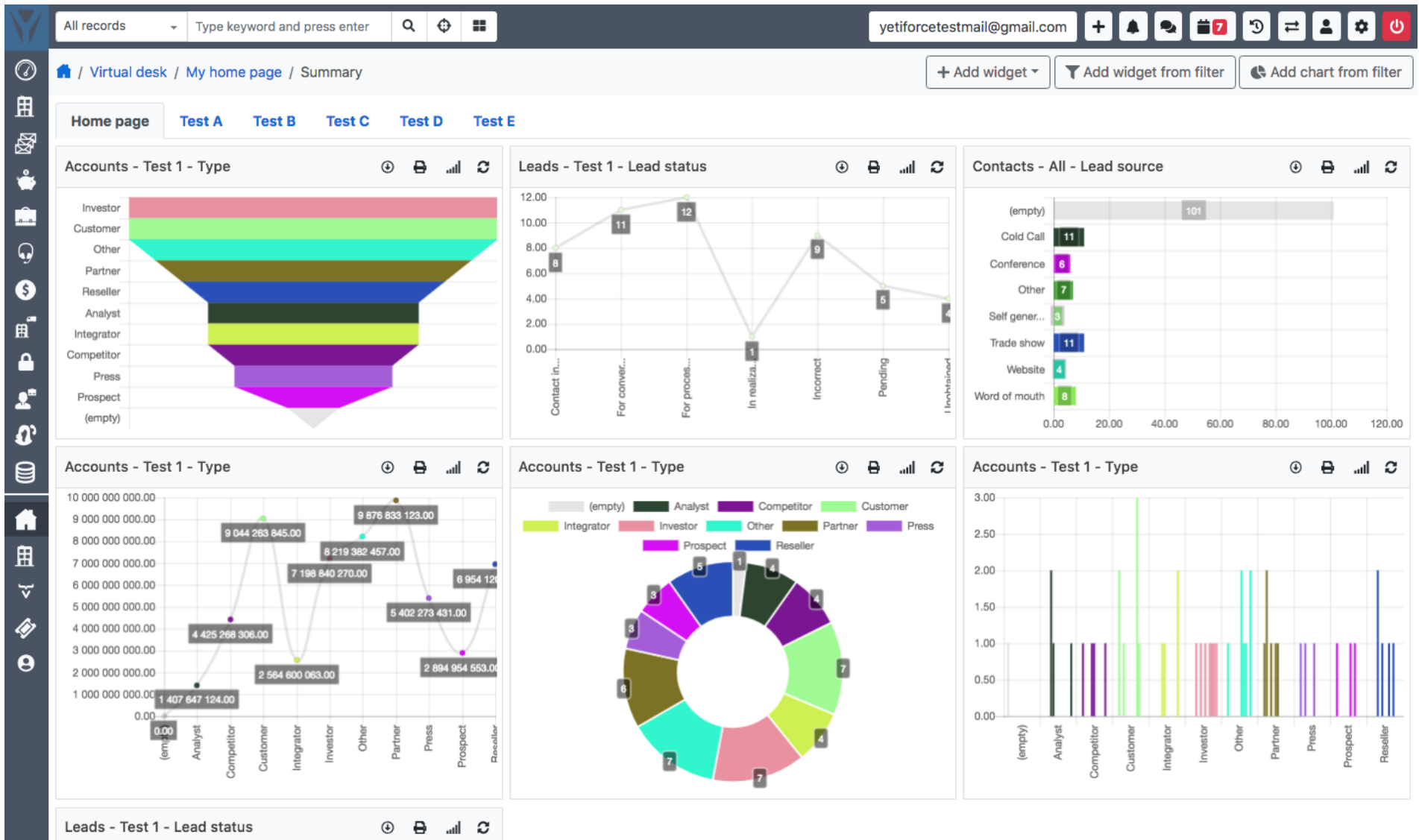
| OVERVIEW | |
|-------------------------|---------------|
| PRODUCT NAME | YetiForce CRM |
| SOFTWARE FEATURES | |
| API ACCESS | ✓ |
| CADENCE | ✗ |
| CONTACT MANAGEMENT | ✓ |
| CONTRACT MANAGEMENT | ✗ |
| DATABASE MANAGEMENT | ✓ |
| FUNNEL REPORTING | ✗ |
| INTEGRATIONS | ✓ |
| PARTNER TRACKING | ✓ |
| PERFORMANCE REPORTING | ✗ |
| PIPELINE MANAGEMENT | ✗ |
| PRODUCT & PRICE CONTROL | ✓ |
| SALES GAMIFICATION | ✗ |
| | ✓ |

| | |
|--------------------------------|---|
| QUOTATION HANDLING | |
| TASK ASSIGNMENT | ✓ |
| TERRITORY/QUOTA MANAGEMENT | ✗ |
| SUPPLEMENTARY FEATURES | |
| CPQ | ✗ |
| CUSTOMER SERVICE AUTOMATION | ✓ |
| MARKETING AUTOMATION | ✓ |
| SOCIAL RELATIONSHIP MANAGEMENT | ✗ |
| CUSTOMER SIZE | |
| SMALL (1-50 USERS) | ✓ |
| MEDIUM (51-200 USERS) | ✓ |
| ENTERPRISE (201+ USERS) | ✓ |
| OTHER FEATURES | |
| MULTIPLE LOCATIONS | ✓ |
| MULTIPLE CURRENCY | ✓ |
| CUSTOMIZABLE | ✓ |
| HOSTING METHOD | |
| CLOUD | ✓ |
| ON-PREMISE | ✓ |
| FURTHER INFORMATION | |

PRICING

Open-source free to download and modify

SOFTWARE SCREENSHOTS



Accounts - Type keyword and press enter

yetiforce@yetiforce.com

Companies and Contacts / Accounts / Detail / YetiForce Sp. z o.o.

Summary Details Products & services Comments Updates Map

Account name: YetiForce Sp. z o.o.
 Assigned To: YetiForce Demo
 Primary email: yetiforce@yetiforce.com
 Primary phone: yetiforce@yetiforce.com
 Web Site: yetiforce@yetiforce.com

Created on 2018-08-03 at 07:02 (Friday)
 Modified on 2018-08-03 at 07:02 (Friday)

Updates
 Administrator created account name: YetiForce Sp. z o.o. 1 hour ago

Opportunities
 Subject: Myname Olesowate 12X
 Account: YetiForce Sp. z o.o.
 Assigned To: YetiForce Sales
 Type: Tender

Accounts - Type keyword and press enter

yetiforce@yetiforce.com

Companies and Contacts / Accounts / Accounts / Detail

Records list

| Test 1 | Test 2 | Test 3 | Test 4 | Test 5 |
|---|--------|--------|--------|--------|
| Account name | | | | |
| YetiForce Sp. z o.o. | | | | |
| Boleslaw, Opatowscy wierz... | | | | |
| Skrzesniewa | | | | |
| Thorsgaard, Zabolci T. | | | | |
| Poczta Polska, Centrum Uslugi Pocz... | | | | |
| Stank Jan, Szawel uslugi komputer... | | | | |
| Rowe, P.A. | | | | |
| Wolubny, Bider W. | | | | |
| Blaw-Szedzka, Michalczyk, Skowaska | | | | |
| Szkola Podrowana nr 65, Filia | | | | |
| Wloszycki Wloszycki, ind. Mlyn | | | | |
| Druk Polka W. Podmiotekow ul. Obraz... | | | | |
| Bank "Banki Olski, Krolowolnosczyzna Reg... | | | | |

Accounts - Type keyword and press enter

yetiforce@yetiforce.com

Software configuration / Calendar, Labels and colors / Colors / System settings

Calendar colors Users colors Groups colors Modules Picklists

| Module | Active | Color | Tools |
|-------------------|--------------------------|-------|--|
| My home page | <input type="checkbox"/> | | Generate color Change color Remove color |
| Contacts | <input type="checkbox"/> | | Generate color Change color Remove color |
| Accounts | <input type="checkbox"/> | | Generate color Change color Remove color |
| Leads | <input type="checkbox"/> | | Generate color Change color Remove color |
| Documents | <input type="checkbox"/> | | Generate color Change color Remove color |
| Calendar | <input type="checkbox"/> | | Generate color Change color Remove color |
| Tickets | <input type="checkbox"/> | | Generate color Change color Remove color |
| Products | <input type="checkbox"/> | | Generate color Change color Remove color |
| FAQ | <input type="checkbox"/> | | Generate color Change color Remove color |
| Events | <input type="checkbox"/> | | Generate color Change color Remove color |
| Vendors | <input type="checkbox"/> | | Generate color Change color Remove color |
| Price Books | <input type="checkbox"/> | | Generate color Change color Remove color |
| MSD | <input type="checkbox"/> | | Generate color Change color Remove color |
| Campaign | <input type="checkbox"/> | | Generate color Change color Remove color |
| Our sites | <input type="checkbox"/> | | Generate color Change color Remove color |
| Users | <input type="checkbox"/> | | Generate color Change color Remove color |
| Import | <input type="checkbox"/> | | Generate color Change color Remove color |
| ModTracker | <input type="checkbox"/> | | Generate color Change color Remove color |
| List of calls | <input type="checkbox"/> | | Generate color Change color Remove color |
| Service Contracts | <input type="checkbox"/> | | Generate color Change color Remove color |

Accounts - Type keyword and press enter

yetiforce@yetiforce.com

Companies and Contacts / Accounts / Detail / YetiForce Sp. z o.o.

Summary Details Products & services Comments Updates Map

Map

YetiForce Sp. z o.o.