



ENGAGEBAY

EXTENDED PROFILE



OVERVIEW

Engagebay is an integrated marketing, sales, and service automation software for growing companies. Grow your business with intelligent, powerful email marketing. Save time, Nurture your audience and automate your manual tasks. Organize all your email contacts, track deals, and the sales pipeline to grow your sales. Provide real-time assistance using our free live chat to convert visitors to happy customers. Track, prioritize, and solve customer support tickets in minutes.



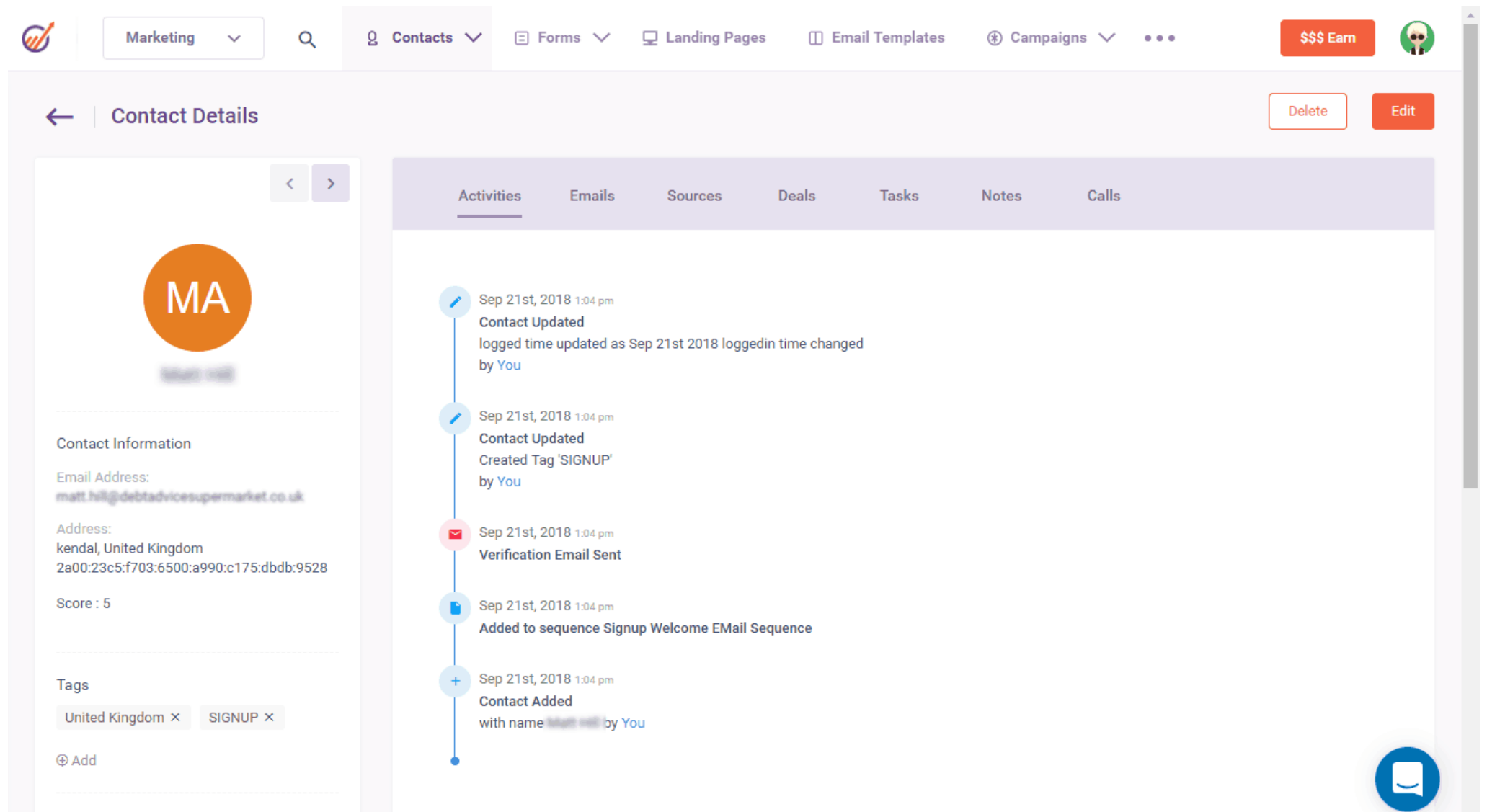
SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	EngageBay
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✗
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✗
SALES GAMIFICATION	✓
	✗

QUOTATION HANDLING	
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✗
SUPPLEMENTARY FEATURES	
CPQ	✗
CUSTOMER SERVICE AUTOMATION	✗
MARKETING AUTOMATION	✓
SOCIAL RELATIONSHIP MANAGEMENT	✗
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
OTHER FEATURES	
MULTIPLE LOCATIONS	✗
MULTIPLE CURRENCY	✓
CUSTOMIZABLE	✗
MOBILE FEATURES	
IOS APP	✗
ANDROID APP	✗
NATIVE WEB APP	✓

HOSTING METHOD	
CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
IMPLEMENTATION TIMEFRAME	1 week
PRICING	From free* All-in-one CRM starts at \$8.99 per used/month

SOFTWARE SCREENSHOTS



The screenshot displays the 'Contact Details' page in the EngageBay interface. The top navigation bar includes 'Marketing', 'Contacts', 'Forms', 'Landing Pages', 'Email Templates', and 'Campaigns'. A 'Marketing' dropdown menu is open, and a search icon is visible. On the right, there is a '\$\$\$ Earn' badge and a user profile icon.

The main content area is titled 'Contact Details' and features a back arrow and 'Delete' and 'Edit' buttons. The contact's profile is shown on the left, including a circular avatar with the initials 'MA' and the name 'Matt Hill'. Below the profile, the 'Contact Information' section lists the email address 'matt.hill@debtadviceupermarket.co.uk', the address 'kendal, United Kingdom' with a unique ID, and a 'Score : 5'. The 'Tags' section shows 'United Kingdom' and 'SIGNUP' tags, with an 'Add' button below.

The right side of the page shows a timeline of activities under the 'Activities' tab. The activities are as follows:

- Sep 21st, 2018 1:04 pm**
Contact Updated
logged time updated as Sep 21st 2018 loggedin time changed by You
- Sep 21st, 2018 1:04 pm**
Contact Updated
Created Tag 'SIGNUP' by You
- Sep 21st, 2018 1:04 pm**
Verification Email Sent
- Sep 21st, 2018 1:04 pm**
Added to sequence Signup Welcome EMail Sequence
- Sep 21st, 2018 1:04 pm**
Contact Added
with name **Matt Hill** by You

A chat icon is visible in the bottom right corner of the page.

engagebay

START YOUR NEW LIFE

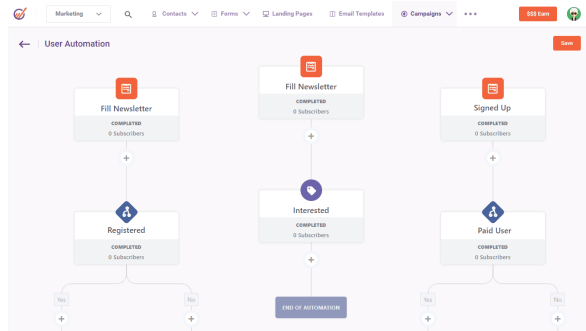
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Delicious Meals Every evening
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Contact Details

Andrew Rosen
Marketing Pr Manager

Call Information

Date	Duration	Status
Dec 6th 2018 1:13:29 PM	32 Sec	Completed

Call ID: +14089165972

Call Ended.

Deals (41) Sort by Created Date

New	22,300	Prospect	4,300	Proposal	10,300	Won	5,300	Lost	2,300
Andy (\$150.25) Close Date: 11/22/2018	Mike (\$500) Close Date: 10/09/2018	Sharon (\$100) Close Date: --	Jack (\$350) Close Date: 10/07/2018	Ashley (\$200) Close Date: 10/08/2018	Sharon (\$232) Close Date: --	Anna (\$235) Close Date: 01/08/2019	Peter (\$100) Close Date: --	Stanley (\$250) Close Date: 10/08/2018	Kevin (\$400) Close Date: 11/08/2018
Eric (\$232) Close Date: --	David (\$400) Close Date: 08/08/2018	Ray (\$100) Close Date: --	Brian (\$400) Close Date: 02/08/2019	John (\$250) Close Date: --	Alex (\$300) Close Date: --	Sarah (\$280) Close Date: --			
Total: \$8508.50	Total: \$14500.00	Total: \$6880.00	Total: \$1000.00	Total: \$700.00					