

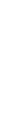


CLOSE

EXTENDED PROFILE



OVERVIEW





SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Close
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✗

SALES GAMIFICATION	X
QUOTATION HANDLING	X
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	X
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	X
MOBILE FEATURES	
IOS APP	X
ANDROID APP	X
NATIVE WEB APP	✓
HOSTING METHOD	
CLOUD	✓
ON-PREMISE	X
FURTHER INFORMATION	



SOFTWARE SCREENSHOTS

Brianna Lawson
Sitwell Enterprises

Inbox 6

Opportunities

Leads

Email Sequences

Reporting

SMART VIEWS

- Big Conference Leads
- Potential Leads
- Daily Call List
- Emails Sent Today
- > 25K Employees

Support & FAQs

← → lead_status:Potential has:phone_numbers sort:created

Gob Bluth
The Bluth Company

Calling Lead 1 of 35... **Call Next Lead**

The Bluth Company

bluthcompany.tumblr.com

Real estate development company.

Newport Beach, CA

TASKS 0

OPPORTUNITIES 2

- \$1,000**
12/14/2018
WON
Some notes about the deal
- \$1,000**
12/12/2018
WON
#decision_maker
They want to buy Product A

CONTACT
Gob Bluth

Note | Email | SMS | Call

Potential

Showing: All | Notes | Emails | Calls | SMS | Mine

Add a note about this call

Done

- Nick Persico's task completed: Onboarding 1/5: Do this 2 hours ago
Brianna
- Just tried giving you a call
Brianna
Brianna Lawson Hey Gob, Please give me a call back when you get a chance? My direct line... 2 hours ago
- Remember me?
Brianna
Brianna Lawson Hey Gob, It was great to meet you at the Conference last week. When we met at ... 2 hours ago
- Called to see if Gob would like to meet up during the Conference.
Nick
Called Gob Bluth - 43 secs 6 days ago
- No answer. Call back this afternoon.
Nick
Called Gob Bluth - 4 secs 13 days ago

Support & FAQs

Integrations

Settings

CONTACT CONTACT
Gob Bluth

CONTACTS 7

Gob needs to reschedule our call for next week. Reach out to him with a new date/time. Nick

Called Gob Bluth - 22 secs 13 days ago

(no subject) Brianna

Brianna Lawson <brianna@close.com> draft 5 minutes ago
To: gob@bluthcompany.com

To: Gob Bluth gob@bluthcompany.com Add CC Add BCC

Subject Choose a template...
Demo
Demo Follow Up
Post Conference - 1 - Schedule demo
Post Conference - 2 - Schedule demo follow up

If no reply in 1 week then remind me to follow up

Send Send Later Save Draft

CONTACTS 1

Travis Reed Senior Sales Manager

Custom Fields

Role Decision

Department Choose value

Communication Preference Choose value

Primary Contact? Choose value

Cancel Save

(no subject) Brianna

Brianna Lawson <brianna@close.com> draft 5 minutes ago
To: gob@bluthcompany.com

To: Gob Bluth gob@bluthcompany.com Add CC Add BCC

Subject Choose a template...
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