



# PROSPECT CRM

# EXTENDED PROFILE



**OVERVIEW**





## SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Prospect CRM
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✓
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✗

PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓
SALES GAMIFICATION	✗
QUOTATION HANDLING	✓
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✓
<b>CUSTOMER SIZE</b>	
SMALL (1-50 USERS)	✗
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✗
<b>OTHER FEATURES</b>	
MULTIPLE LOCATIONS	✗
MULTIPLE CURRENCY	✓
CUSTOMIZABLE	✗
<b>MOBILE FEATURES</b>	
IOS APP	✗
ANDROID APP	✗
NATIVE WEB APP	✓
<b>HOSTING METHOD</b>	

CLOUD



ON-PREMISE



FURTHER INFORMATION



## SOFTWARE SCREENSHOTS

Prospect CRM

Sales

Sales (Sales)

New Orders

New Online Orders

New Opportunities

Open Opportunities by STA...

All Open Opportunities

All Opportunities

Sales Pipeline (This Month)

Sales Pipeline (Next Month)

New & Returning Customers

Decreasing Revenue

Increasing Revenue

Customers not ordered in ...

Predicted Churn Alerts (Pre...

Back Orders

Add Report

**Predicted Churn Alerts (Preview)**

IF Name	IF Account Manager	% Days Since Last Order	IF Average Days Between Orders	IF Order Days Warning Level	IF RRM Segments
Lincoln Alarm Distribution	David Smith	63	40	59	Loyal Customer
Ace Electrical Supplies Ltd	Nolan Lawson	96	41	70	Loyal Customer
A/B Applications Ltd	Trevor Keating	106	39	66	Don't Lose Them
Installation Experts Limited	Trevor Keating	106	48	79	At Risk
Just in Time Electrical Ltd	Julie King	106	47	70	At Risk
Brown's Facility Management Ltd	David Smith	124	72	91	At Risk
Hall Street Lighting Ltd	Julie King	124	47	87	At Risk
The Digital Cable Company	Trevor Keating	162	47	60	At Risk
Goodman Engineers Limited	Nolan Lawson	166	41	75	At Risk
Kiel Alarm Distribution Ltd	David Smith	213	61	90	At Risk

10 Rows

