

 DISCOVERCRM

INSURECRM EXTENDED PROFILE

OVERVIEW

InsureCRM, a scalable and customizable insurance CRM software, is an offering by Damco to equip insurers with latest tools to provide positive customer experiences. The flexible tool is amongst the best CRM software for insurance agents. It is packed with features to automate tracking of client interactions, organize all customer data in a single place, and enable easier management of the sales pipeline to help agents cross-sell and up-sell more efficiently.

SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	InsureCRM
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✓
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✗
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✗
SALES GAMIFICATION	✓
QUOTATION HANDLING	✗
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✗
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓

MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
MOBILE FEATURES	
IOS APP	✗
ANDROID APP	✗
NATIVE WEB APP	✓
HOSTING METHOD	
CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	

SOFTWARE SCREENSHOTS

