



HEADSHED CUBE

EXTENDED PROFILE

OVERVIEW

Headshed Cube CRM is a platform that integrates sales telemarketing and call center information with traditional CRM features, combining customer service management with the performance of sales teams. One of the platform's main focuses is on a simple interface and single-click functionality - the CRM is designed to be as intuitive as possible for users.

Headshed Cube works to log data and present models of relevant information in a way that can inform future actions. The CRM can also create call lists, which can be segmented to improve efficiency. Headshed Cube provides options to manage marketing campaigns and segment customers in real-time, this helps CRM users to be flexible and make adjustments instantly. This function allows for trends following the launch of a marketing campaign to be identified instantly, these trends can be based on factors such as geographical areas, salesperson performance and what the typical customer looks like.

Headshed Cube CRM is billed to be the "complete sales vehicle". Its features include a solid selection of standard functions such as campaign management and live tracking, and there are some extras such as open integration with other commonly used software platforms and call recording.

Headshed Cube is a cloud-based CRM and has a native web app for when users want to access the system remotely. Pricing is based on a per-month SaaS mode, and potential clients can make use of a free trial before purchase. User training, implementation support, and consulting services are available.

SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Headshed Cube
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓
SALES GAMIFICATION	✗
QUOTATION HANDLING	✗
TASK ASSIGNMENT	✗

TERRITORY/QUOTA MANAGEMENT	✗
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
OTHER FEATURES	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✗
CUSTOMIZABLE	✓
MOBILE FEATURES	
IOS APP	✗
ANDROID APP	✗
NATIVE WEB APP	✓
HOSTING METHOD	
CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
PRICING	From €44 per user/month
IMPLEMENTATION TIMEFRAME	1 Day

SOFTWARE SCREENSHOTS

