



# PAGICO

# EXTENDED PROFILE



## OVERVIEW

Pagico CRM is a cloud-based task management and CRM tool designed for both teams and individual users. Its main functions are to organize information, keep staff informed and facilitate access to important data on the go. The main overlap with conventional CRM software is with its contact management function.

One of Pagico's key design features is an accessible and easy-to-follow UI. The organization of projects, clients, and general files is made easy by the prompt to keep archiving old material and reduce clutter. Instead of endless lists, the software presents future leads and projects as a timeline, so that employees can see priorities at a glance.

These interactive flowcharts link to the files and notes related to the event or client. One interesting aspect of the platform is its ability to cross-link files, so if you are putting together a product list, you can attach specifications to this as a file for salespeople to reference on the go. Everything can be organized simply using the tag browser systems, which help navigate simply through your file system.

Those on the 'personal' plan (up to four users) can take advantage of a six-month free trial, with a subsequent one-off payment for unlimited access. 'Team' users pay a flat per-month fee, which varies with the number of users.

## FEATURE OVERVIEW



## SOFTWARE SPECIFICATION

<b>OVERVIEW</b>	
PRODUCT NAME	Pagico
<b>SOFTWARE FEATURES</b>	
API ACCESS	✗
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✓
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✗
INTEGRATIONS	✗
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✗
PIPELINE MANAGEMENT	✗
PRODUCT & PRICE CONTROL	✗
SALES GAMIFICATION	✗

QUOTATION HANDLING	✗
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✗
<b>CUSTOMER SIZE</b>	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✗
ENTERPRISE (201+ USERS)	✗
<b>OTHER FEATURES</b>	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✗
CUSTOMIZABLE	✓
<b>MOBILE FEATURES</b>	
IOS APP	✓
ANDROID APP	✓
NATIVE WEB APP	✓
<b>HOSTING METHOD</b>	
CLOUD	✓
ON-PREMISE	✓
<b>FURTHER INFORMATION</b>	

**PRICING**

\$50 per user, one time fee

**IMPLEMENTATION TIMEFRAME**

1 Day



## SOFTWARE SCREENSHOTS

The screenshot displays a web application interface for 'Myself.pqco'. The user profile for 'Lesley McKenzie' is shown at the top, with a 'Company' checkbox. Below the profile, there are tabs for 'Content', 'Flowchart', 'Calendar', and 'Linked Items'. The main content area is divided into sections: 'Mentions', 'Lists and Tasks', 'Notes', and 'Files'. The 'Mentions' section lists three items, including 'Mail out the quarterly tax' and 'Meeting notes'. The 'Lists and Tasks' section shows a progress bar at 50% and a list of tasks, such as 'Fax the contract' and 'Test the new linked items field today'. The 'Notes' and 'Files' sections are currently empty. A 'Contact info' sidebar on the right provides details for 'Landerson@amt.org', including a photo, position, address, and phone number.

Myself.pqco

TODAY 5

# Lesley McKenzie

Company

Content | Flowchart | Calendar | Linked Items

Show everything | List (List of 2) | By Type | Show hidden items

### Mentions

- Mail out the quarterly tax **Lesley McKenzie** PAYMENT From: Tax Return 2016 Due: Today
- Meeting notes Website should have three main sections Realtor: Irvington housing market L... Thu, Jul 28 4:40pm
- Embedded Links, [title] links, and [uid] links Website should have three main sections Realt... Sun, Jun 12 2:20pm

### Lists and Tasks

List 50%


- Fax the contract 04/28/2015
- Asked me to do the **AIMT Website** to replace their current official website
- Test the new linked items field today 03/07/2015 [Secret Project]

### Notes

### Files

DROP FILES HERE TO IMPORT

#### Contact info



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