



COMPANYHUB CRM

EXTENDED PROFILE



OVERVIEW

CompanyHub is a cloud-based CRM with an emphasis on customization and flexibility. Users can customize their interface using a simple drag and drop of fields. From this, you can further customize the types of tables and forms you produce, the reports and the business intelligence you receive.

The software is available to adapt to most sectors. The automotive industry can benefit from quotes, commissions and incentives, scheduled payments and loan disbursements; the manufacturing industry can manage product lists, prices and quotations and orders; travel sector with itinerary management, suppliers and bookings; and much more.

The software works to minimize data entry by importing leads, syncing with emails and the sending of bulk mail. It also gives a full view of leads, showing information, emails, notes, and tasks at a glance. It will allow you to set up follow-up dates with assigned tasks or change the strength of the contact on the contact dashboard, and provides visibility for sales progress, allowing you to set up different stages of potential deals. There is also an easy reporting function.

CompanyHub allows you to try all functions of the software during a free trial, and from this, you can set up the plan that best suits your business and your budget. The organization module is free for up to 10 users and allows you to manage leads, customize the sales pipeline, and for use on a mobile app. Productivity and insights come at a monthly subscription price, with automation included for at a higher pricing point.

FEATURE OVERVIEW

SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	CompanyHub CRM
SOFTWARE FEATURES	
API ACCESS	✗
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓
SALES GAMIFICATION	✗
QUOTATION HANDLING	✗

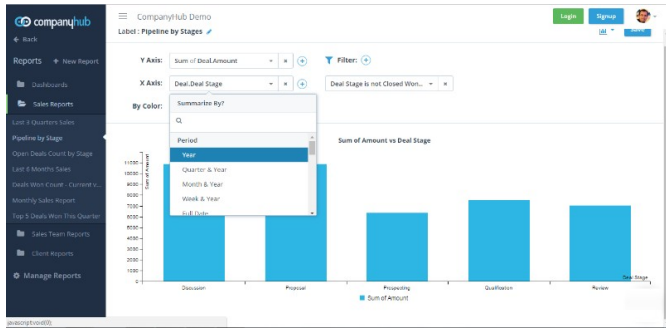
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✓
SUPPLEMENTARY FEATURES	
CPQ	✓
CUSTOMER SERVICE AUTOMATION	✓
MARKETING AUTOMATION	✗
SOCIAL RELATIONSHIP MANAGEMENT	✓
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
OTHER FEATURES	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✗
CUSTOMIZABLE	✓
MOBILE FEATURES	
IOS APP	✓
ANDROID APP	✓
NATIVE WEB APP	✗
HOSTING METHOD	

CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
PRICING	From free to \$24 per user/month
IMPLEMENTATION TIMEFRAME	Free plan available instantly, paid plans depend on user requirement.

SOFTWARE SCREENSHOTS

The screenshot displays the CompanyHub software interface. On the left is a dark sidebar with navigation icons for Followups, Email Tracking, Tasks, Contacts, Companies, Deal Pipeline (highlighted), Quotes, Sales Orders, Reports, and Settings. The main content area has a top navigation bar with 'CompanyHub Demo', 'Login', 'Signup', and a user profile icon. Below this is a yellow banner with the text: 'Deal is an Opportunity you are trying to win. Deal Pipeline shows deals still under progress, by stages.' The main area shows a funnel view of 'All Open Deals' with buttons for 'New Deal' and 'Table View'. The pipeline is divided into five stages, each with a total value:

Prospecting (4)	Qualification (3)	Discussion (4)	Proposal (5)	Review (3)
\$ 8,466.00	\$ 7,524.00	\$ 8,770.00	\$ 10,887.00	
<ul style="list-style-type: none"> Jabberstorm Blog (Jabberstorm) \$ 2,116.00 Rhycero Ads (Rhycero) \$ 2,871.00 Voonix Marketing (Voonix) \$ 2,950.00 Gabtune Marketing (Gabtune) \$ 529.00 	<ul style="list-style-type: none"> Mydo SEO (Mydo) \$ 1,594.00 Vipe Website (Vipe) \$ 2,882.00 Wordpedia Marketing (Wordpedia) \$ 3,048.00 	<ul style="list-style-type: none"> Layo SEO (Layo) \$ 2,542.00 Skibox Copywriting (Skibox) \$ 2,322.00 Vinder Website Design (Vinder) \$ 2,299.00 Divanoodle Marketing (Divanoodle) \$ 1,607.00 	<ul style="list-style-type: none"> Zoonder SEO (Zoonder) \$ 928.00 Feednation Website (Feednation) \$ 3,044.00 Skipstorm Website (Skipstorm) \$ 939.00 Zoozy Video (Zoozy) \$ 3,250.00 Zoomcast Website Desi... (Zoomcast) \$ 2,726.00 	<ul style="list-style-type: none"> Dynazzy Video (Dynazzy) \$ 1,519.00 Jabbersphere C (Jabbersphere) \$ 3,356.00 Rhynyx Website (Rhynyx) \$ 2,157.00



CompanyHub Demo

Settings

Customer

Data Import Wizard

Users & Permissions

Company Profile

My Settings

Email Sync

CompanyHub can easily adapt to your business.

Fields

Tables

Contact Us Form Builder

CompanyHub Demo

Contacts / John Gutierrez

John Gutierrez

Account Representative II at LinkedIn, Social Public, United States

john.gutierrez@peoplehr.com

+1 005275 9812

See everything about contact in one place.

Add Note

Add Generation

Add Hashtags

Add Note

Leonard Reese added a note

Dec 6, 2015

Had a call with John Gutierrez. Still waiting for reply from team. Might take another week. Looks positive.

John Gutierrez sent an email

Subject - CompanyHub Demo

Attachments

Quotes