



COMPANYHUB CRM

EXTENDED PROFILE



OVERVIEW

CompanyHub is a cloud-based CRM with an emphasis on customization and flexibility. Users can customize their interface using a simple drag and drop of fields. From this, you can further customize the types of tables and forms you produce, the reports, and the business intelligence you receive.

The software is available to adapt to most sectors. The automotive industry can benefit from quotes, commissions and incentives, scheduled payments, and loan disbursements; the manufacturing industry can manage product lists, prices and quotations, and orders; the travel sector with itinerary management, suppliers, and bookings; and much more.

The software works to minimize data entry by importing leads, syncing with emails, and sending bulk mail. It also gives a full view of leads, showing information, emails, notes, and tasks at a glance. It will allow you to set up follow-up dates with assigned tasks or change the strength of the contact on the contact dashboard, and provides visibility for sales progress, allowing you to set up different stages of potential deals. There is also an easy reporting function.

CompanyHub allows you to try all functions of the software during a free trial, and from this, you can set up the plan that best suits your business and your budget. The organization module is free for up to 10 users and allows you to manage leads, customize the sales pipeline, and use it as a mobile app. Productivity and insights come at a monthly subscription price, with automation included at a higher pricing point.

FEATURE OVERVIEW

SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	CompanyHub CRM
SOFTWARE FEATURES	
API ACCESS	✗
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓
SALES GAMIFICATION	✗
QUOTATION HANDLING	✗

TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	✓
SUPPLEMENTARY FEATURES	
CPQ	✓
CUSTOMER SERVICE AUTOMATION	✓
MARKETING AUTOMATION	✗
SOCIAL RELATIONSHIP MANAGEMENT	✓
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
OTHER FEATURES	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✗
CUSTOMIZABLE	✓
MOBILE FEATURES	
IOS APP	✓
ANDROID APP	✓
NATIVE WEB APP	✗
HOSTING METHOD	

CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
PRICING	From free to \$24 per user/month
IMPLEMENTATION TIMEFRAME	Free plan available instantly, paid plans depend on user requirement.

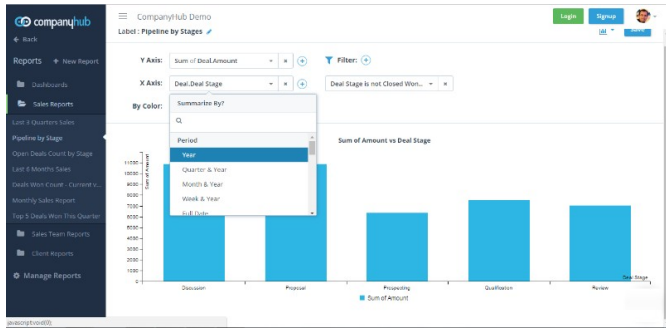
SOFTWARE SCREENSHOTS

The screenshot displays the CompanyHub Demo interface. At the top, there is a navigation bar with the CompanyHub logo, a hamburger menu, the text 'CompanyHub Demo', and buttons for 'Login' and 'Signup'. A user profile picture is also visible. Below the navigation bar is a yellow banner with the text: 'Deal is an Opportunity you are trying to win. Deal Pipeline shows deals still under progress, by stages.'

The main content area shows a deal pipeline with the following structure:

- Navigation:** 'All Open Deals' (with a dropdown arrow) and 'Edit' (with a pencil icon). Buttons for 'New Deal' and 'Table View' are on the right.
- Deal Pipeline Columns:**
 - Prospecting (4):** Total value \$ 8,466.00. Deals include: Jabberstorm Blog (\$ 2,116.00), Rhyzero Ads (\$ 2,871.00), Voonix Marketing (\$ 2,950.00), and Gabtune Marketing (\$ 529.00).
 - Qualification (3):** Total value \$ 7,524.00. Deals include: Mydo SEO (\$ 1,594.00), Vipe Website (\$ 2,882.00), and Wordpedia Marketing (\$ 3,048.00).
 - Discussion (4):** Total value \$ 8,770.00. Deals include: Layo SEO (\$ 2,542.00), Skibox Copywriting (\$ 2,322.00), Vinder Website Design (\$ 2,299.00), and Divanoodle Marketing (\$ 1,607.00). A summary row shows 'Won' (smiley face) and 'Lost' (frowny face) counts.
 - Proposal (5):** Total value \$ 10,887.00. Deals include: Zoonder SEO (\$ 928.00), Feednation Website (\$ 3,044.00), Skipstorm Website (\$ 939.00), Zoozzy Video (\$ 3,250.00), and Zoomcast Website Desi... (\$ 2,726.00).
 - Review (3):** Deals include: Dynazzy Video (\$ 1,519.00), Jabbersphere C (\$ 3,356.00), and Rhynyx Website (\$ 2,157.00).

On the left side, there is a dark sidebar with navigation icons and labels: Followups, Email Tracking, Tasks, Contacts, Companies, Deal Pipeline (highlighted), Quotes, Sales Orders, Reports, and Settings.



CompanyHub Demo

Settings

Customer

Data Import Wizard

Users & Permissions

Company Profile

My Settings

Email Sync

CompanyHub can easily adapt to your business.

Fields

Users & Permissions

Company Profile

My Settings

Email Sync

Tables

Contact Us Form Builder

CompanyHub Demo

Contacts / John Gutierrez

Overview Details Attachments Quotes

John Gutierrez

Account Representative II at LinkedIn, Social Public, United States

g.gutierrez@peoplehr.com +1 005275 9812

See everything about contact in one place.

Add Note Add Generation Add Hashtags

John Gutierrez added a note

Had a call with John Gutierrez. Still waiting for reply from team. Might take another week. Looks positive.

John Gutierrez sent an email

Subject - CompanyHub Demo