



CLOSE

EXTENDED PROFILE



OVERVIEW

Close is an all-in-one sales CRM designed to increase sales productivity for sales teams. With built-in calling, email, SMS, and more, sales teams are able to close more deals and make more sales—all without manual data entry!



SOFTWARE SPECIFICATION

OVERVIEW	
PRODUCT NAME	Close
SOFTWARE FEATURES	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✗
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✗
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✗
SALES GAMIFICATION	✗
QUOTATION HANDLING	✗

TASK ASSIGNMENT	✗
TERRITORY/QUOTA MANAGEMENT	✗
CUSTOMER SIZE	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✗
OTHER FEATURES	
MULTIPLE LOCATIONS	✓
MULTIPLE CURRENCY	✗
CUSTOMIZABLE	✓
MOBILE FEATURES	
IOS APP	✗
ANDROID APP	✗
NATIVE WEB APP	✓
HOSTING METHOD	
CLOUD	✓
ON-PREMISE	✗
FURTHER INFORMATION	
PRICING	From \$65 per user / month

IMPLEMENTATION TIMEFRAME

14 days

SOFTWARE SCREENSHOTS

Brianna Lawson
Sitwell Enterprises

- Inbox 7
- Opportunities
- Leads +
- Email Sequences +
- Reporting

SMART VIEWS +

- Big Conference Leads
- Potential Leads
- Daily Call List
- Emails Sent Today
- > 25K Employees

- Support & FAQs ?
- Integrations
- Settings

← →
✕

Search results ★

27 total results

Email
 Call
 Edit
 Export
 Sort by

Company			Contacts	Status
Verizon			Lowell McAdam	
Allianz			Oliver Bäte	
Cardinal Health			Philippe Donnet	
China Construction Engineering			Guan Qing	
AmerisourceBergen			Steven H. Collis	
Agricultural Bank of China			Zhao Huan	
E-ON			Johannes Teyssen	
Honda			Takahiro Hachigo	
Japan Post			Masatsugu Nagato	
BNP Paribas			Jean-Laurent Bonnafé	
Ping An Insurance			Ma Mingzhe	
Kroger			Rodney McMullen	Qualified
China Mobile			Jeff Bezos	Qualified
SAIC Motor			Li Yue	Qualified
Walgreens Boots Alliance			Chen Zhixin	Qualified
HP			Stefano Pessina	Qualified

Leads

- Display name
- Company
- Contact name
- Date created
- Date last updated
- Date last status change
- # Email addresses
- # Phone numbers
- # Contact urls
- # Contacts
- # Addresses

Communication

- Last communicated
- First communicated
- # Times communicated

Emails

- # Emails
- # Sent emails
- # Received emails

▼ Narrow your results ?

- ▶ LEAD
- ▶ CUSTOM FIELDS
- ▶ EMAIL ACTIVITY
- ▶ CALL ACTIVITY
- ▶ SMS ACTIVITY
- ▶ COMMUNICATION
- ▶ NOTES
- ▶ OPPORTUNITIES
- ▶ TASKS

Brianna Lawson
Sitwell Enterprises

- Inbox (10)
 - Done
 - Future
- Opportunities
- Leads
- Email Sequences
- Reporting

SMART VIEWS

- Big Conference Leads
- Potential Leads
- Daily Call List
- Emails Sent Today
- > 25K Employees

- Support & FAQs
- Integrations
- Settings

← → Search

Inbox (9)

Done Snooze
 All
Emails
Calls
SMS
Tasks
Brianna Lawson
Sort by: Oldest First

<input type="checkbox"/>	Apple	Check with the team on our proposal	Jan 2
<input type="checkbox"/>	Amazon Jeff Bezos	Follow up on \$3,250 opportunity Product Line #3	Jan 8
<input type="checkbox"/>	Verizon	Send contract out	Jan 10
<input type="checkbox"/>	Allianz Oliver Bäte	Follow up on \$2,350 opportunity Product Line #2	Jan 15
<input type="checkbox"/>	Costco W. Craig Jelinek	Follow up on \$4,000 opportunity Product Line #2	Jan 22
<input type="checkbox"/>	John Watson John Watson	Just tried giving you a call Hey John, Please give me a call back when you get a chance? My direct line is +1...	Jan 24
<input type="checkbox"/>	Stark Industries Bryant Gau...	Let's meet this week? Hey Bryant, Friendly follow up about Sitwell. When we met at the conference last we...	Jan 24
<input type="checkbox"/>	The Bluth Company Gob Bl...	Received SMS (Primary Number) Hey Brianna! Can you chat tomorrow at 9AM?	2:55 PM
<input type="checkbox"/>	Ford Motor Mark Fields	Voicemail - 19% (Primary Number)	2:59 PM