



**CLOSE**

**EXTENDED PROFILE**



## OVERVIEW

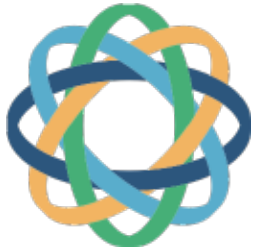
Funnel Reporting, API Access, Contact Management, Pipeline Management and Partner Tracking are just some of the software features Close offers teams looking for CRM software. Close is a software suitable for Small, Medium and Enterprise teams offering a range of useful features including API Access, Partner Tracking, Performance Reporting, Task Assignment and Pipeline Management.



## SOFTWARE SPECIFICATION

<b>OVERVIEW</b>	
PRODUCT NAME	Close
<b>SOFTWARE FEATURES</b>	
API ACCESS	✓
CADENCE	✗
CONTACT MANAGEMENT	✓
CONTRACT MANAGEMENT	✗
DATABASE MANAGEMENT	✓
FUNNEL REPORTING	✓
INTEGRATIONS	✓
PARTNER TRACKING	✓
PERFORMANCE REPORTING	✓
PIPELINE MANAGEMENT	✓
PRODUCT & PRICE CONTROL	✓

SALES GAMIFICATION	X
QUOTATION HANDLING	X
TASK ASSIGNMENT	✓
TERRITORY/QUOTA MANAGEMENT	X
<b>CUSTOMER SIZE</b>	
SMALL (1-50 USERS)	✓
MEDIUM (51-200 USERS)	✓
ENTERPRISE (201+ USERS)	✓
<b>MOBILE FEATURES</b>	
IOS APP	✓
ANDROID APP	X
NATIVE WEB APP	✓
<b>HOSTING METHOD</b>	
CLOUD	✓
ON-PREMISE	X
<b>FURTHER INFORMATION</b>	
PRICING	From \$65 per user / month
IMPLEMENTATION TIMEFRAME	14 days



## SOFTWARE SCREENSHOTS

**Brianna Lawson**  
Sitwell Enterprises

**Inbox** 6

**Opportunities**

**Leads**

**Email Sequences**

**Reporting**

SMART VIEWS

- Big Conference Leads
- Potential Leads
- Daily Call List
- Emails Sent Today
- > 25K Employees

Support & FAQs

← → lead\_status:Potential has:phone\_numbers sort:created

**Gob Bluth**  
The Bluth Company

Calling Lead 1 of 35... **Call Next Lead**

### The Bluth Company

bluthcompany.tumblr.com

Real estate development company.

Newport Beach, CA

TASKS 0

OPPORTUNITIES 2

- \$1,000**  
12/14/2018  
**WON**  
Some notes about the deal
- \$1,000**  
12/12/2018  
**WON**  
#decision\_maker  
They want to buy Product A

CONTACT  
Gob Bluth

Note | Email | SMS | Call

Potential

Showing: All | Notes | Emails | Calls | SMS | Mine

Add a note about this call

Done

- Nick Persico's task completed: Onboarding 1/5: Do this 2 hours ago (Brianna)
- Just tried giving you a call (Brianna)  
Brianna Lawson Hey Gob, Please give me a call back when you get a chance? My direct line... 2 hours ago
- Remember me? (Brianna)  
Brianna Lawson Hey Gob, It was great to meet you at the Conference last week. When we met at ... 2 hours ago
- Called to see if Gob would like to meet up during the Conference. (Nick)  
Called Gob Bluth - 43 secs 6 days ago
- No answer. Call back this afternoon. (Nick)  
Called Gob Bluth - 4 secs 13 days ago

(no subject) Brianna

Brianna Lawson <brianna@close.com> draft 5 minutes ago  
To: gob@bluthcompany.com

To: Gob Bluth gob@bluthcompany.com Add CC Add BCC

Subject Choose a template...  
Demo  
Demo Follow Up  
Post Conference - 1 - Schedule demo  
Post Conference - 2 - Schedule demo follow up

If no reply in 1 week then remind me to follow up

Send Send Later Save Draft

CONTACTS 1

Travis Reed Senior Sales Manager

Custom Fields

Role Decision

Department Choose value

Communication Preference Choose value

Primary Contact? Choose value

Cancel Save